

June 26, 2013

Barnard/Montague Advises Riverlake Partners in the Sale of its Portfolio Company

The principals of Barnard/Montague Capital Advisors are pleased to announce the sale of Pinnacle Exhibits, Inc., a portfolio company of Riverlake Partners of Portland, OR, to a group of investors including StoneCreek Capital, Banyan Mezzanine Funds, Jefferson Capital Partners and Diamond State Ventures.

BARNARD/MONTAGUE
CAPITAL ADVISORS

PINNACLE
EXHIBITS *design.build.manage*

A portfolio company of
RIVERLAKE PARTNERS 

Has been acquired by

 **STONECREEK** *Capital*

 **BANYAN MEZZANINE**
FUNDS

 *Jefferson*
Capital Partners I, L.P.

and

 **DIAMOND STATE**
VENTURES

Barnard/Montague Capital Advisors
provided exclusive sell-side
representation to Riverlake Partners
and Pinnacle Exhibits, Inc.

Pinnacle Exhibits headquartered in Hillsboro, OR, is an industry-leading, full service provider of custom tradeshow exhibits and experiential events for large corporate customers with national and global brands. Pinnacle Exhibits consistently creates environments and programs that deliver memorable branded experiences, whether through a single exhibit or a multi-tiered marketing communications program. Riverlake Partners, an established Northwest-based private equity firm, engaged Barnard/Montague Capital Advisors as its exclusive advisor to sell Pinnacle Exhibits. Barnard/Montague conducted a competitive auction process to identify the ideal new capital partner in terms of both investment criteria and growth orientation. The firm then worked closely with the management team to close the transaction with minimal disruption to the ongoing business of the Company.

Barnard/Montague Capital Advisors is a San Francisco based investment bank providing sell-side and private placement advisory services to private, middle-market companies throughout the western United States. The firm's primary focus is on companies with revenues between \$25 million and \$250 million in a diverse range of industries. The principals of the firm have successfully completed a number of sell side assignments in the business services sector, working with both private equity and strategic buyers.